## **TOPICS FOR MASTER THESES**

## MASTER PROGRAM "INTERNATIONAL BUSINESS TAUGHT IN ENGLISH" DUAL DEGREE MASTER PROGRAMS (ITALY AND CHINA)

| SUPERVISOR                                 | SAMPLE TOPICS FOR MASTER'S THESES   |
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| Assoc. prof. Vasil<br>Petkov, Ph.D         | <ol> <li>Understanding the business cycle as a prerequisite for better market performance (based on specific industry or company)</li> <li>Market situation and company's results (research comparison between different companies and/or different time periods)</li> </ol>  |
| Assoc. prof. Svetla<br>Boneva, Ph.D        | <ul> <li>3. Quality standards compliance in international business: analysis of a selected standard/company</li> <li>4. Rules, regulations and practices of corporate (internal) compliance: analysis of a selected company</li> <li>5. Rules, regulations and practices of regulatory (external) compliance: analysis of a selected company</li> </ul>   |
| Assoc. prof. Dobroslav Mollov, PhD         | <ol> <li>Outsourcing in international business</li> <li>Strategic management in international business</li> <li>Sustainability, circular economy and international business</li> <li>Risk management in international business</li> <li>Strategic management of global supply chains</li> <li>Supplier and customer relationship management in global supply chains</li> <li>Sustainability and global supply chains</li> <li>Sustainability and global supply chains</li> <li>Specifics of doing international business in region</li> <li>Non-capital modes of entering a foreign market</li> <li>Industry 4.0, digital business and new technologies</li> </ol>  |
| Assoc. prof.<br>Antoaneta Daneshka,<br>PhD | <ul> <li>16. Intercultural competence as a success factor in international business</li> <li>17. Negotiations and intercultural competence in a particular country / region</li> <li>18. Advantages and limitations upon the application of the cross-cultural perspective in international business</li> <li>19. The influence of the national culture on the organizational culture</li> <li>20. The role of the occupational culture in the system of international business</li> <li>21. Negotiation strategies and tactics in the system of international business</li> <li>22. Sources of information for building intercultural competence</li> <li>23. The influence of the national culture factor on the business communication process in the digital space</li> </ul> |

|                                    | <ul> <li>24. The influence of the national culture factor on the realization of international business transactions (e.g. international sale, licensing, franchising, joint venture, engineering contracts, FDI)</li> <li>25. Effective leadership in a multicultural environment</li> </ul>   |
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| Assoc. prof. Paskal<br>Zhelev, PhD | <ul> <li>26. International competitiveness of a selected country in the global economy</li> <li>27. The impact of economic sanctions on the targeted economy</li> <li>28. Chinese-EU economic relations: current state and contradictions</li> <li>29. The impact of international labour migration on selected sending/receiving economy</li> <li>30. The role of regional trade agreements in promoting sustainable development: a case study of a selected RTA</li> <li>31. The Three Seas Initiative and the opportunities for Bulgaria</li> </ul> |
| Assist. prof. Ivet<br>Tileva, PhD  | 32. Psychological aspects of leadership and ethics in international business   |